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Leverage! How To Maximize Revenue And Work Less

LEVERAGE! HOW TO MAXIMIZE REVENUE AND WORK LESS



TEH CHEN



Synopsis

#1 Best Seller: How to increase revenue, attract and retain the right clients, and differentiate from competition without spending more time, money, or adding staff. Professional service providers and entrepreneurs face the difficult challenge of growing their business while running the day to day of their business. Unfortunately, most professionals and entrepreneurs attempt to overcome these challenges by working harder and spending more time at the office, which ultimately results in overwhelm and frustration. The secret to long term success isn't to be enslaved by the business, but by optimizing critical resources. The secret is leverage! Learn to leverage people, technology and yourself to maximize business revenue, which will ultimately help you free up time to focus on your core competency and things you truly value in life. Ready to get started?

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Customer Reviews

Teh Chen's book provides great insight for any entrepreneur facing the challenge of growing revenue while already working too many hours at the office. He provides strategies to leverage critical resources like technology, relationships, and your expertise to help you drive revenue so you can succeed long term and not be overwhelmed by your business. I highly

recommend Teh's book to any entrepreneur or professional service provider who's serious about growing his or her business.

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